



We know especially small, independent salons are facing a tough time with no income during shut-down.

This is your chance to generate some revenue now and have loyal clients later!

- No Online-Shop needed
- Easy registration in less than 5 minutes
- · Personalized vouchers for every voucher or donation scheme you chose to run
- Sales get directly transferred to your account no middleman, no time-delay, no fees!
- It's for free! You are paying enough bills already now!

How to participate – FOR FREE

 Register at PayPal If you already have a Paypal account proceed to Step 2.

2. Create your personal voucher link

You can create as many different if you like. **Tip!** Also put your salon name in the voucher description.

3. Tell your clients!

Share your personalized save-your-salon campaign and voucher link via Newsletter, WhatsApp, Facebook or Instagram. Your clients can order directly via your link.

4. When a client has purchased a voucher, you will receive an e-mail from Paypal with the required information on the voucher sold, including client information.

The only thing left to do is to create a personalized voucher in de editable PDF template and send it back to your client.

Important:

Please check if generating revenues via vouchers/donation could have a negative impact on government subsidies, situation might be different for donation and voucher.

Easy 3-step shopping or donating for your clients

- 1. Client clicks on your personal voucher link
- 2. Client clicks on Pay-Pal Purchase button and gets automated email from Paypal
- 3. You will send the personalized voucher directly to the consumer



Name of your Salon Dample Miller Tatler 2. What sort of voucher do you want to offer?
Create vouchers for products or services
Voucher Description
Price Example: 50
Generate



BUSINESS TIPS



Vouchers are great business tools to drive your salon revenue and ensure your salon's cash flow. Vouchers will bring you sales when the salon is closed.

- Spread the word and let all your clients know maybe even ignite some local PR (local press, local FB groups).
- You can create different personalized vouchers. Try out different ones to see which work best for you over time and measure their success.
- If you integrate high rebates in your offers, you should calculate your long-term salon sales.
- Send your clients a beautiful, personalized PDF voucher contact your Sales Representative for a template.

Important: If you integrate high rebates in your offers, you should calculate your long-term salon sales. Avoid selling vouchers for full services as then you will not generate incremental revenue at the time of re-opening. Make sure to track the vouchers sold (to whom) and redeemed - Contact your Sales Representative for a free template if interested.

VOUCHER MECHANIC	HOW CLIENTS WILL REDEEM IT	PRO'S	WATCH OUT
Voucher with a certain value (not linked to a service or product purchase)	Redeem voucher at once	Management of voucher is easier	• Limit the numbers of clients with vouchers per day
Voucher for x € per salon visit	Redeem voucher split on a few salon visits	 Ensures revenue when you re-open your salon Have an attractive re-opening offer for your key clients Ensures loyalty 	Manage carefully the voucher list
Voucher for specific add-on services (Eyebrow, Nail, Blowdry, etc.)	Redeem voucher partially for each service until it is completely gone	Foster additional revenue to salon base business	 Manage carefully the voucher list Make sure you have only 1 additional service per client visit – to ensure you have time for cashed services
Voucher for home care or styling products	Redeem voucher partially with each purchase	• No impact on time resources when the salon will re-open	 Manage carefully the voucher list ou will only pre-pone a part of the expected product sales
Donations (dare to install a creative, positive donation campaign, e.g. a "no-show penance")	Clients will donate via Paypal, but no redemption later	No impact on future revenues	• Only if you are a small independent salon and have a loyal community, otherwise can trigger

Discuss also these options with your tax consultant to calculate tax impact (VAT, income tax, et.)



